

Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 EA-10 NEA-10 ISO-00 AGRE-00 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05

SS-15 STR-07 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02

OMB-01 DOE-15 /133 W

-----046067 252206Z /75

R 250950Z JUL 78

FM AMEMBASSY SINGAPORE

TO SECSTATE WASHDC 776

INFO AMEMBASSY ABU DHABI

AMEMBASSY CAIRO

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY PARIS

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E.O. 11652: N/A

TAGS: ETRD, EG

SUBJECT: ANTI-BOYCOTT REGULATIONS

REF: (A) CAIRO 17175, (B) SINGAPORE 2810 AND PREVIOUS

1. EMBASSY HAS RECEIVED LETTER FROM CAMERON IRON WORKS SINGAPORE (DO NOT IDENTIFY TO ARAB GOVERNMENTS) REQUESTING ASSISTANCE IN CONNECTION WITH US ANTI-BOYCOTT REGULATIONS. CAMERON EXPORTS OIL-FIELD EQUIPMENT AND 10 TO 12 PERCENT OF PRODUCTION HERE GOES TO ARAB COUNTRIES. UNTIL JUNE 21, CAMERON WAS ABLE TO OBTAIN CERTIFICATES OF ORIGIN FROM SAUDI OR EGYPTIAN EMBASSIES HERE FOR EXPORTS TO ANY ARAB COUNTRY. AS REPORTED SINGAPORE 2810, THESE EMBASSIES ARE UNWILLING TO ACCEPT POSITIVE STATEMENTS AS REQUIRED BY NEW US REGULATIONS. CAMERON HAS TWICE

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RECENTLY AIR-FREIGHTED EQUIPMENT VIA FRANCE, WHERE EGYPTIAN EMBASSY HAS RAISED NO QUESTIONS ON POSITIVE STATEMENTS, BUT THIS IS OBVIOUSLY NOT FEASIBLE IN LONG RUN. CAMERON NOW IS HOLDING SOME \$300,000 IN EQUIPMENT FOR ABU DHABI, WHICH IT IS UNABLE TO SHIP FOR LACK OF ACCEPTABLE CERTIFICATES OF ORIGIN (INCLUDING A SEPARATE CERTIFICATE FOR RAW MATERIALS),

AND IS EFFECTIVELY OUT OF BUSINESS WITH ARAB COUNTRIES. IN MOST CASES, INCIDENTALLY, CUSTOMERS ARE GOVERNMENT-OWNED OIL COMPANIES.

2. CAMERON HAS EXHAUSTED LOCAL POSSIBILITIES; ITS ATTORNEYS HAVE BEEN IN TOUCH WITH EGYPTIAN EMBASSY HERE AND MET WITH HOSTILE REACTION TO SUGGESTION THAT THEIR CLIENT HAD NO DIFFICULTIES WITH EGYPTIAN EMBASSIES IN OTHER COUNTRIES. WE ARE RELUCTANT TO APPROACH SAUDIS OR EGYPTIANS HERE SINCE THEY APPARENTLY HAVE NO INSTRUCTIONS ON ACCEPTING POSITIVE CERTIFICATES OF ORIGIN.

3. IN VIEW OF ABOVE, BEST SOLUTION WE SEE IS FOR EMBASSIES CAIRO AND JIDDA TO ASK GOVERNMENTS TO ISSUE NEW INSTRUCTIONS TO THEIR EMBASSIES IN SINGAPORE, NOTING THAT EQUIPMENT IS FOR STATE OIL COMPANIES BUT AVOIDING IF POSSIBLE MENTION OF SPECIFIC FIRM INVOLVED. IF THIS IS NOT POSSIBLE, WE WOULD APPRECIATE DEPARTMENT'S ADVICE ON WHETHER TO APPROACH EGYPTIAN AND SAUDI EMBASSIES HERE. IF WE DID, ABOUT ALL WE COULD DO WOULD BE TO SUGGEST THAT THEY SEEK INSTRUCTIONS FROM THEIR GOVERNMENTS. THIS WOULD OBVIOUSLY BE EMBARRASSING TO BOTH SIDES.
INGRAHAM

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